Mission statement

History

Strategic Lines

The businesses
Prio’s Mission Statement

Create a well located distribution network, able to offer confidence and safety, and high quality products at competitive prices, generating value for shareholders and equitably valuing employees.
## History

### 2006
- Constitution of Prio Energy, S.A.
- Constitution of Prio Biocombustiveis S.A..
- **Starting of construction of Biodiesel factory**
- **Starting of project of Aveiro’s Tank Farm and Terminal**

### 2007
- **Starting of production of Biodiesel: 25,000 ton/Portugal**
- Opening of the first Filling Station of Prio’s own network (in Oliveira de Frades) and Prio Express network (in Torres Novas).
- Starting of rich biodiesel blends supply to several private fleets

### 2008
- **Inauguration of Tank Farm – Center for Fuel Storage and Dispatch, at Aveiro’s Port**
- Beginning of the commercialization of B15, a blend with 15% biodiesel, in Prio and Prio Express Filling Stations
- End of the year: 5 Prio Petro stations, 17 Prio Express Filling Stations

### 2009
- **Certification of the management integrated system of Prio Tank Farm (quality, safety and environment)**
- End of the year: 10 Prio Filling Stations, 21 Prio Express Petro stations
History

2010

• First Filling Station equipped with Electric Vehicle charging system at Oporto area
• First Fast Charge charging equipment installed in Portugal
• Certification of Prio Biocombustíveis (ISO 14001, OHSAS 18001, ISO 9001)
• Availability of an enhanced product developed for liter consumption reduction and CO2 emission reduction, commercialize, under the Diesel Bio Evolution brand.

2011

• Constitution of Park Charge company – first licensed electric vehicle charging operator in Portugal.
• International agreement on a fuel card with the multinational English EDC
• Launch of Prio Rede+ and Prio EDC international ISO fleet cards

2012

• Constitution of Prio.E – a company dedicated to electric mobility
• **Prio Energy, S.A.** 100% owned by Prio Energy SGPS.
  **Activity:** integrated Marketing & Sales management + Supply Chain “Oil & Gas”.

• **Prio Biocombustíveis, S.A.** 100% owned by Prio Energy SGPS.
  **Activity:** biofuel production, installed capacity of 100,000 Ton / year;

• **Prio Parque de Tanques de Aveiro, S.A.** 100% owned by Prio Energy SGPS.
  **Activity:** Oil & Gas Storage and Handling services in Port of Aveiro at Terminal de Granéis Líquidos do Porto de Aveiro to chemical and fuel operators.

• **Prio.E, SGPS:** 60% owned by Prio Energy SGPS.
  **Activity:** This is the holding created to develop electric mobility solutions.
Prio Filling Stations

Filling Station Network:

111 Sites (December 2012):

38 Prio Energy “COCO” Filling Stations
37 Prio Energy “CODO” Prio Express
22 Prio Energy “DODO” Filling Stations
14 Permit ongoing “COCO” and “CODO” Filling Stations

COCO – Company Owned, Company Operated
CODO – Company Owned, Dealer Operated
DODO – Dealer Owned, Company Operated
Biodiesel Production

Biodiesel Industrial Plant:

- Contracts with Farmers and Cooperatives (national production incentive);
- Biodiesel Production with a permanent capacity of 100 000 ton/year;
- Raw materials: rapeseed oil, palm oil, soya oil, sunflower oil.
Prio Parque de Tanques de Aveiro
Oil and Gas - Storage & Handling
SOME RELEVANT DATES

- The Tank Farm was built in the years 2007 and 2008;
- The official opening date was the 20\textsuperscript{th} of May of 2008;
- First Vessel received on February 2008 for commissioning;
Prio in Aveiro Port

- Prio Tank Farm and FAME Factory

- Prio’s Jetty (Nr 26)

(Pipelines length: 2000 m)
Aveiro is well situated in the centre of Portugal;
  Other nearest main installations are:
    Matosinhos/Leça → north of Douro river
    CLC – Aveiras → near Lisbon

From Aveiro Prio has a strategic “hinterland” of estimated consumption of 1,200,000 m³/year in Diesel and Petrol;

High advantage for Secondary Logistics since there are motorways to the north, south, heartland and directly to Spain;

Most important motorway is E80 reaching inclusively the centre of Spain;

Railway facilities. (Prio’s Loading and Unloading Facilities in the future?)
Fuel Logistic Center
Reception, Storage & Handling and Expedition of Oil and Gas and Biodiesel
Prio Logistics
Storage & Handling
Prio’s Logistics Operations

- Refinery
- Primary Supply
- Terminal Storage
- Secondary Transport
- Customer Facilities
- Retail Sites
- Transport Industry

- Ship
- Pipe (Biodiesel)
- Bulk Storage
- Road
Tank Farm Features

Bulk Storage for:

- Diesel → 65 500 m³ (Possibility of two different grades)
- Petrol → 10 000 m³ (95  98)
- FAME → 420 m³ (Direct Blending in loading Bay)
- ADDITIVES → 167 m³ (9 different additives)
- Pre-prepared for Blending of Bioethanol in Petrol (200 m³ Tank)
- 4 loading bays → capacity of 3600 m³/day by road tankers
- Licensed volume expansion of more 20 000 m³
Primary Supply Chain in Portugal
Jetty 26 in Liquid Bulk Terminal - Port of Aveiro

Loading and unloading of:

- Petroleum products (Diesel and Petrol);
- FAME;
- Raw Vegetable Oils;
- Methanol;
- Sodium hydroxide;
- LPG.
Prio Marine Terminal Features - Equipment

10” Loading Arm
1100 m³/h
Prio

6” Loading Arm
500 m³/h
Port Authority

8“ Hoses
Prio
Prio Marine Terminal Features - Pipelines

• **Pipelines**
  
  - 14” Pipeline – DIESEL/ PETROL
  - 10” Pipeline - FAME
  - 10” Pipeline – Vegetable Raw Oil
  - Other companies pipelines….

(Any new client who want to have their products loaded/Unloaded in Jetty 26, can install pipelines connecting) to Prio’s Jetty)
Liquid Bulk Terminal Strategic Aspects: Port Conditions

- Although in upgrade, actual Liquid Bulk Terminal conditions are:
  - LOA = 150 m; (→ 170 m)
  - Draft = 9 m; (→ 12 m)
  - Daylight Navigation;
  - Ships entrance/exit subjected to tide restrictions

(NOTE: Liquid Bulk Tankers operate 24 by 24)
Liquid Bulk Terminal Strategic Aspects: Port Conditions
Liquid Bulk Terminal Strategic Aspects: Port Conditions
Liquid Bulk Terminal Functional Aspects

OPERATION → Aspects to be considered:

- “Terminal Experience” → Expertise, Continuous Training, adequate technical consulting, eager in learning…
- Personnel experience and will to progress → Adequate Training;
- Adequate equipment;
- Promote good relationship with other players; (Learn!)

- and
Liquid Bulk Terminal Functional Aspects

- Promote good relationship with everyone;
THANK YOU